

Centers of Excellence: THIS IS SMARTCARE

Edison is the only TPA in the nation to offer exclusive access to Edison Healthcare as an embedded benefit in every one of our plans. Edison manages the majority of complex care through this proprietary network of 18 of the nations top medical centers. This network was built one center, and one surgical unit at a time for one focused purpose - to find the best surgeons and specialists in each diagnosis vertical, to deliver the most extraordinary outcomes for our members. And it works, every single day of the week!

SELF-FUNDED EMPLOYERS SPEND 80% OF PLAN DOLLARS ON 6% OF ENROLLEES

WHAT WE DO | We address the most flawed aspect of healthcare today, the appropriateness of care. **Misdiagnosis, over-utilization, sub-optimal treatment, and overpricing** plague our healthcare system and lay a substantial financial burden on employers. Through our SmartCare Network, members experience some of the best medical care in the nation: including a proper diagnosis, highly personalized treatment plans, world-class surgery (when necessary), and aggressive custom pricing bundles. Our process leads to vastly superior health outcomes for members and substantial ROI for employers.

OUR MEDICAL NETWORK | Edison Healthcare has contracted with America's top medical centers who are committed to multidisciplinary, team-based approaches for the evaluation and treatment of patients. We vet our centers over 18 months to ensure they meet our standards using our four pillars of accreditation.

STRUCTURE	PHILOSOPHY	OUTCOMES	FINANCIALS
<ul style="list-style-type: none">Physician LedSalary BasedMulti-DisciplinarySetup for TravelersIntegrated Contracting	<ul style="list-style-type: none">Team BasedPatient Care FocusedEvidence-BasedAccountabilityConstant Improvement	<ul style="list-style-type: none">Top PerformanceRisk AdjustedContinuous Monitoring and Review	<ul style="list-style-type: none">Global Case RatesCompetitive PricingMinimal Or No Outliers

WHAT WE COVER | Edison addresses the 6% - the most complex, costly, and misdiagnosed conditions: **SPINE • ORTHOPEDIC & JOINT • CANCER • HEART & VALVE • TRANSPLANT • BARIATRIC**

RESULTS | One medium sized client. One month. Five spine cases. Each were sent to one of our SmartCare Centers. All five had been misdiagnosed in their local markets, where surgeons recommended unnecessarily risky surgeries that would have led to additional surgeries down the road, months of missed work, high degrees of pain, more pain med usage, and diminished quality of life. After consulting with our surgical teams, 2 needed only injections and PT, and 3 had minor outpatient procedures - for a total employer savings of \$351,000. In one month!

IMPLEMENTING EDISON | Employer responsibilities include:

1. Adopting Edison's SPD language for optimal group & employee utilization of the program
2. Paying all invoices via ACH and prefunding benefit card accounts through our TPA, EHS
3. Providing employee census with email, address, and mobile data for all EH communications
4. Paying for print marketing costs (pass-through), including the Benefit Letter & ID Card Mailer
5. Waiving all out-of-pocket costs for members who utilize Edison's SmartCare Network (for all HMO, PPO, & RBP plans: waiving all co-pays, deductibles, co-insurance, food, travel, and lodging)*